



Thank you for your interest in Loudoun County. Loudoun County and the Commonwealth of Virginia have several targeted incentive programs designed to stimulate business growth, relocation and job creation. In order to begin the process, please answer the following questions. All information will remain confidential.

Company Name

Company Project Contact

Email and Phone Numbers

Type of Business/Industry Cluster

Please list location or locations being considered.

Investment

- Do you plan to lease or own an existing/new building?
- What is the total new capital expenditure?
- What is the anticipated timeline for the new capital expenditure?
- What is the investment breakdown between real estate (including leasehold improvements) and tangible personal property?
- What is the timeframe for those investments?
- What is the timeframe for site decision and occupancy?
- What is the estimated square footage of the new or expanded facility?
- Provide any special details about the space you will be occupying. (Office, R&D, Warehouse, etc.)

Labor

- How many jobs will be net new to Loudoun and net new to Virginia, and/or How many jobs will be retained in Loudoun and in Virginia?
- What is the estimated average annual wage for the combined salaried and hourly workforce (excluding benefits)?
- Will benefits be offered to employees?
- What is the projected ramp-up for hiring (number per year)? Are there special training needs associated with new hires?

Other

- What other jurisdictions are in competition for this project?
- When is the final location decision anticipated (date)?
- What other decision factors will be considered?
- What is the anticipated date construction will begin?
- What is the anticipated date that operations will commence?
- Please add any other items that would impact the commercial tax base (hotel room usages, etc.)