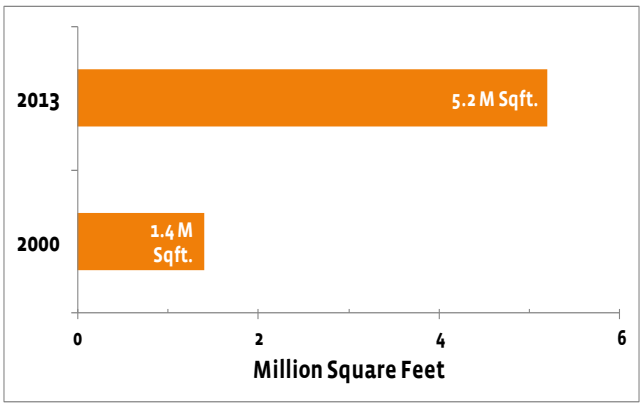
LOUDOUN VIRGINIA
ECONOMIC DEVELOPMENT
D.C.'s TECHNOLOGY CORRIDOR

Data Centers

"No place in the world has the combination of space, power, redundant fiber and business clients that help these data centers thrive than Loudoun."

—Washington Business Journal

Constructed space has more than tripled since 2000



9 million

Total square feet either constructed or in development

"We have locations throughout the United States, but Loudoun is probably the one that understands the data center market the most, and allows... our business to grow and prosper, and makes it easy for us to do business here in Loudoun."

— Peter Stevenson, CEO, Latsys

Loudoun: The Premier East Coast Data Center Location

- Direct access to MAE-East and multiple-source lit fiber infrastructure
- Abundant, affordable power redundancy and energy rates among the lowest on the East Coast
- Multiple substations around Loudoun's business corridors
- One of the largest exchange points in the world
- Loudoun specializes in build-to-suit opportunities for co-location operations

Dominion

Dominion's energy rates for industrial customers are 34% below the U.S. average

biz.loudoun.gov

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"Among the big... wholesale data center developers and co-location managed service providers, if you're not in Loudoun, you're planning to be in Loudoun—or you're planning to be in a different line of business."

— Brett Rogers, Mark G. Anderson Critical Environments Consultant

EQUINIX
CARPATHIA HOSTING, INC.
DIGITAL REALTY
latisys DELIVER MORE
amazon
DuPont Fabros Technology
INFOMART DATA CENTERS™
CenturyLink Your link to what's next™
CyrusOne
SAVVIS
RagingWire DATA CENTERS
verizonbusiness
facebook

Powerful Incentives:

Virginia offers an exemption from the Retail Sales and Use Tax for computer equipment, chillers and backup generators for use in qualifying data center facilities.

The Industry Leaders Are in Loudoun

2009
- February: Amazon acquires a 110,000 sqft. Loudoun property, adding to its existing major East Coast data center, also located in Loudoun.
- September: Dupont Fabros Technology, the owner of 582,000 sqft. of existing data center space in Loudoun, as well as 360,000 sqft. currently under construction, is named the Fastest Growing Company by the Washington Business Journal.

2010
- March: Digital Realty's $350 million Loudoun Campus expansion ranks as the #1 deal for capital investment in VA, according to Virginia Business Magazine.
- March: Latisys signs on as the county's newest data center operator. The 123,000 sqft. Ashburn campus delivers high-density data center co-location power and managed hosting.

2011
- May: RagingWire acquires a 140,000 sqft. Ashburn building to establish its strategic East Coast presence, with plans for future Loudoun expansion.
- July: Sabey Data Center Properties announces plans to build a 490,000 sqft. data center campus on 38 acres in Loudoun.

2012
- February: Equinix, Carpathia and Digital Realty announce their collaboration on a new 64,000 sqft. Dulles Data Vault.
- February: Equinix announces the further expansion of its Ashburn campus by 232,000 sqft. This is Equinix's 11th Loudoun Facility.

2013
- July: Digital Realty expands their Loudoun campus, making a $150 million investment in the county and creating 50 new jobs. This expansion makes Digital Realty the largest data center operator in Loudoun, with over 1 million sqft. of space.

2014
- April: Cyrus One chooses Loudoun County as their first East Coast data center location, breaking ground on a 14-acre site, and making a $6.87 million investment in the county.
- May: Dupont Fabros Technology puts in plans for an additional 416,000 sqft. data center near two upcoming Silver Line Metro stops. This adds to the nearly 1 million sqft. increase they have planned for their existing Ashburn campus.