

LOUDOUN COUNTY ECONOMIC DEVELOPMENT COMMISSION

MEETING MINUTES

April 3, 2009
8:00 a.m. – 10:00 a.m.

IDA LEE PARK and RECREATION CENTER

60 Ida Lee Drive, SW
Leesburg, VA 20175

I. Call to Order/Determination of Quorum/Adopt Minutes

Meeting called to order at 8:03 a.m. Randy Kelley made the first motion to approve the March 2009 minutes and David Miles seconded the motion. The minutes were unanimously approved.

EDC Members Present:

Jim Bennett
John Bischoff
Joe Boling
Susan Buckley
Brian Chavis
Jerry Coughter
Robert DuPree, Jr.
Linda Erbs
Doug Fabboli
Alice Frazier
Russ Gestl
Tag Greason
Paula Harper
G. Kim Hart
Mark Hassinger

Rick Hurwitt
Tamar Datan Johnston
Randy Kelley
Ted Lewis
Stephen Mackey
Dave Miles
Cheryl Moore
Mary Porter
James Rohrbauch
Mark Stavish
Bob Steere
Robin Suomi
John Wood
Scott York
Ed Zigo

EDC Members Absent:

Michelle Frank
Bill Gibson
Katie Hammler
Ed Hatrick
Shaun Kelley

Kurt Krause
Linda Neri
Joe Paciulli
Deborah Rochkind
Elaine Walker

EDC Staff Present:

Robyn Bailey, Steve Hargan, Alison Howard, Dorri Morin, Larry Rosenstrauch, Patrick Ryan, Tricia Simons and Harry Walsh.

II. Director's Report

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Mark Adams reported that Loudoun County's AAA Bond rating was affirmed by all three rating agencies – Moody's Investors Service, Standard & Poor's Corporation and Fitch Ratings. Mr. Adams also noted that Loudoun County formally closed its sale of \$168 million of Triple-A-rated general obligation bonds over two days in March.

Dorri Morin announced the 8th Annual VIP Reception on May 28 entitled, "Winning Team, Winning Community". Larry Rosenstrauch announced Raytheon deal to locate in Loudoun County. Chairman York and Supervisor Buckley congratulated the staff on the Raytheon deal that will occupy 600,000 square feet and they are hopeful for more expansion later. Steve Hargan noted that Raytheon reported to the Washington Post that the relocation will bring 1,500 jobs to Loudoun County. Mr. Hargan thanked Bob Wertz and Mark Adams for all their assistance in the relocation project.

III. Federal Stimulus (ARRA) Update

John Sandy presented the Federal Stimulus (ARRA) update. Please see presentation online.

IV. Brief VA General Session Legislative Discussion

Kim Hart reported on his general assembly visit and the process in Richmond. James Rohrbaugh discussed the Loudoun County Chamber of Commerce's efforts to protect the interests of Loudoun businesses during the 2009 Virginia General Assembly. Mr. Rohrbaugh announced that during the 2009 Session the Loudoun County Chamber partnered with the Dulles Regional Chamber in Richmond.

V. EDC Purposes Discussion (Review Article II of By-Laws)

Discussion was deferred until May meeting due to time.

VI. Committee Updates and Goals

A. Executive

Tamar Datan Johnston reported that Chairman Scott York attended the Executive meeting to discuss the budget process. Ms. Johnston discussed the role of EDC based on some discomfort with the Board. She also met with Supervisor Buckley to discuss expectations of EDC. This topic will be discussed at a full EDC meeting to bring greater clarity

B. Education and Workforce

Paula Harper announced the next committee meeting will take place on April 17, 2009.

C. Marketing and Business Retention

Ed Zigo reported that at the previous committee meeting Larry Rosenstrauch and his staff gave a presentation regarding incentives (financial, business and quality of life) in Loudoun County. The committee will collaborate with staff to focus on putting together a marketing plan. The committee also discussed updates on airport shuttle services and the Redskins partnership.

D. Policy and Implementation

Rick Hurwitt reported that the committee attended the Loudoun County Chamber of Commerce's Policy Makers Series: Virginia General Assembly Post Legislative Session Breakfast in lieu of their monthly committee meeting.

E. Transportation and Infrastructure

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Ted Lewis reported that the committee met on March 11 and Tom Farley, Loudoun's rail coordinator discussed the plans to bring rail to Loudoun.

F. Rural Economic Development Council

Doug Fabboli announced Loudoun County's Spring Farm Tour on May 16 and 17 and the Bed and Breakfast Tour on April 25 and 26, 2009. Mr. Fabboli announced the Loudoun Wineries Association was formed which focuses on marketing and product development as well as mentoring programs.

VII. Chair's Items

VIII. Old Business

IX. New Business

Chairman York would like to have feedback on having two planning commissions to make the process more efficient where one commission handles applications and the other for planning. It was suggested by EDC members that both the Transportation and Infrastructure Committee and the Policy and Implementation combine efforts to provide feedback the Chairman.

X. Adjournment at 9:52 a.m.